How the Living in Place Philosophy helps my clients, my business and generally makes me a better Human 😊

Toni Sabatino
@tonisabstyle on social
toni@tonisabatinostyle.com
Andrew, working at the Spectrum Designs Foundation has some special needs. I worked with his family, planning a remodel, to create the safest, most comfortable and pleasant space for him.

Their home was designed with all the common spaces set up to promote the “dignity of all” including hygienic toilets, wider openings, contrasting tones, and intuitive lighting and plumbing. Consequently, Andrew and all guests of varying abilities are safe and comfortable in their lovely family home!
Establishing a dialogue

When you can naturally and easily talk to people about their day to day needs and challenges with extraneous friends and family members, a bond of trust is created, and the planning is joyful and productive.

The keys really are being a great listener, understanding their Activities of Daily Living, gaining insight into the lifestyle and passions of the client and applying the solutions necessary. Then use your expertise to create a team to establish the best possible designs that meets the client’s long-term investment and needs.
Good looking, intuitive design – An example – The “Horizon Line”

Design shouldn’t just look good it should “feel good”. I have often said that I want to give the client a user experience that goes with the aesthetic. A simple contrasting horizontal band at eye level steadies the eye, which steadies the brain which steadies the body. Good to know! I learned it during my CLIPP certification class and clients love how the line brings the eye up, makes the space feel airier and helps with cognitive function. An open dialogue is easy when you can discuss personal needs in a nonthreatening way.
POTTY TALK

Did you ever consider how asking for help in the toilet room could create hardship in a relationship? It is a delicate convo but people have issues due to recovery from a surgery, a broken bone, pregnancy, old age or a host of other temporary or permanent conditions.

A toilet with hygienic function seat will allow gramma or Uncle Joe to stay at your home for Thanksgiving while they are recovering from knee surgery because YOUR HOUSE is comfortable and promotes the dignity of all.

Be a part of the solution, add to the culture of kindness and gracefully and naturally age in the space yourself! GOOD THINKING!
Adjusting plans to include barrier free living

This diagram was used for discussion of needs in a first-floor guest suite. Discussing how larger openings can accommodate the need for a recuperative period that includes a hospital bed and barrier free shower on a main floor is a common discussion.

Here we modified the plans and got the architect’s approval for the 36” doors. We are also recommending radiant heating throughout as neuropathy could be an issue long term.
Networking: Teambuilding and referrals are the natural extension of the CLIPP training

Being referred by a long-term care insurance specialist was a natural after making a presentation to my IBO business networking group. People understand the value of having someone with the skills to create a proper long-term home environment on the design build team. This is just one example of the culture of kindness and sharing at work when we have compassion and promote the dignity of all. 😊